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12/15/03

Accrual Basis

Larry's Landscaping & Garden Supply Sales by Item Summary December 1 - 15, 2003

Dec 1 - 15, 03

	Qty	Amount	% of Sales	Avg Price	COGS	Avg COGS	Gross Margin	Gross Margin %
Inventory								
Irrigation Hose								
1/2" Line	500	75.00	0.4%	0.15	60.00	0.12	15.00	20.0%
3/4" Line	200	54.00	0.3%	0.27	36.00	0.18	18.00	33.3%
Total Irrigation Hose		129.00	0.7%		96.00		33.00	25.6%
Lighting								
Pump	17	573.95	3.0%	33.76	251.74	14.81	322.21	56.1%
Sprinkler Hds	3	225.00	1.2%	75.00	161.82	53.94	63.18	28.1%
Sprkl pipes	19	132.00	0.7%	6.95	100.70	5.30	31.30	23.7%
Soil	20	180.00	0.9%	9.00	127.70	6.39	52.30	29.1%
Total Inventory		2,601.20	13.6%		1,777.46		823.74	31.7%
Parts								
Concrete								
Deck Lumber	2	52.50	0.3%	26.25				
Fertilizer	45	202.50	1.1%	4.50				
Fertilizer								
Lawn & Garden	26	49.14	0.3%	1.89				
Plants & Trees	27	40.23	0.2%	1.49				
Total Fertilizer		89.37	0.5%					
Foliage Tags/Markers								
Fountain	10	79.50	0.4%	7.95				
Plants/Trees	3	1,110.50	5.8%	370.17				
Plants/Trees								
Citrus Trees	6	396.00	2.1%	66.00				
Fruit Trees	3	165.00	0.9%	55.00				
Hedges & Shrubs	8	240.00	1.3%	30.00				
Misc Plants & Flowers	25	1,132.95	5.9%	45.32				
Total Plants/Trees		1,933.95	10.1%					
Rocks								
Rocks	15	153.00	0.8%	10.20				
Total Parts		3,621.32	18.9%					
Service								
Design	3	3,860.00	20.1%	1,286.67				
Gardening	8	752.00	3.9%	94.00				
Installation	184	6,509.00	34.0%	35.38				
Pest Control	3	180.50	0.9%	60.17				
Tree Removal	3	1,500.00	7.8%	500.00				
Trimming	3	105.00	0.5%	35.00				
Total Service		12,906.50	67.3%					

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Qty	Amount	% of Sales	Avg Price	COGS	Avg COGS	Gross Margin	Gross Margin %
Other Charges Fin Chg	3	42.18	0.2%	14.06			
Total Other Charges		42.18	0.2%				
TOTAL		19,171.20	100.0%				

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